

Expert List Skills Required to be Successful Auctioneer

Adequate legal and valuation knowledge; marketing and research skills; law of auctioneering, contracts and torts; land law; estate agency; project management as well as risk management are some of the skills an Estate Surveyor and Valuer must possess in order to be a successful Auctioneer.

An Estate Surveyor and Valuer, Mr. Temitope Ojo, disclosed this recently at the first Town and Gown Seminar series of the Department of Estate Management at Covenant University, Ota.

Ojo, a senior partner at Tope and Tunde Estate Surveyors and Valuers was the Guest Speaker at the event where he spoke on, "Auctioneering as an Integral Part of Estate Management Practice in Nigeria."



Mr Temitope Ojo, an Estate Valuer and Senior Partner with Tope and Tunde Estate Surveyors & Valuers Ltd., making his presentation at the Department of Estate Management's Town and Gown Seminar

He identified an Auctioneer as a professional that create a competitive market place and connect buyers with sellers wishing to sell their assets for highest bidder for a commission or fee.

The guest speaker also revealed qualities an Estate Surveyor/Auctioneer must possess which include integrity, reliability, intelligence and accountability. He added that, "Anyone above the age of 20 years with a minimum of National Diploma, local government license, Nigerian Institution of Estate Surveyor and Valuers Auctioneering License and without criminal records, could become a license Auctioneer."

Earlier in her welcome address, the Head, Department of Estate Management, Dr. Oluwunmi Adedamola noted that the gathering was an opportunity for the students to learn from the experience of the expert in the field.

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